



# Innovative MEMS, Opto and Nano Technologies in LG Electronics

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# I. IT Industry Trends

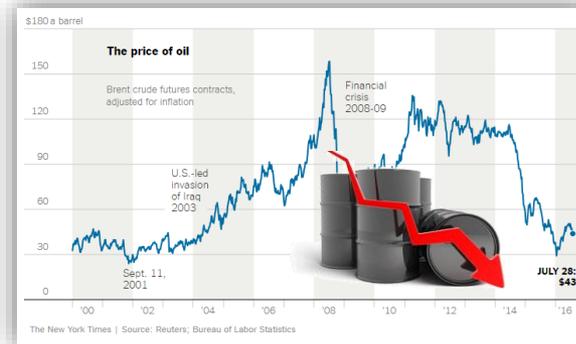


# Uncertainty of the Global Economy

- Fall of consumption due to Demographic Cliff (~18)
- Strong Dollar leads to Increase in US interest rate



Collapse of China's Stock Prices

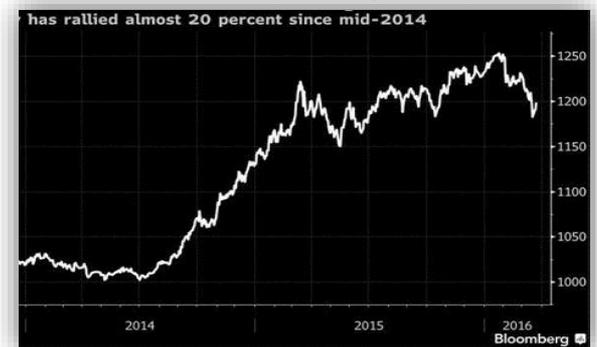


Low Oil Price Era



Fall of Consumption

(Bloomberg Dollar Spot Index)



Strong US Dollar

# The Rise and Fall of IT Companies

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*Fall of 'TGIF'*

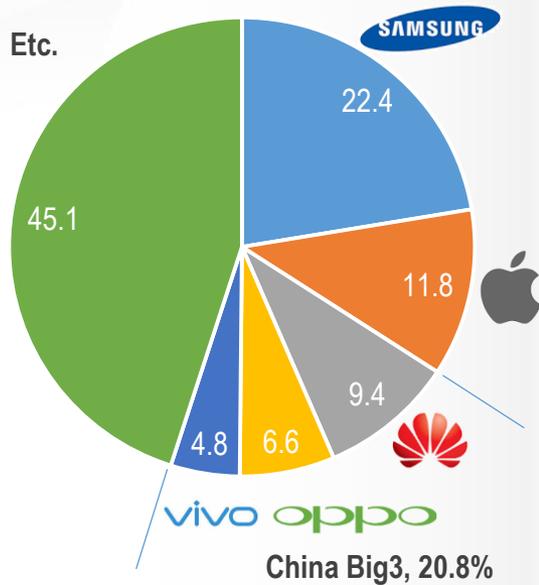


*Rise of 'FANG'*



# Chinese Advance

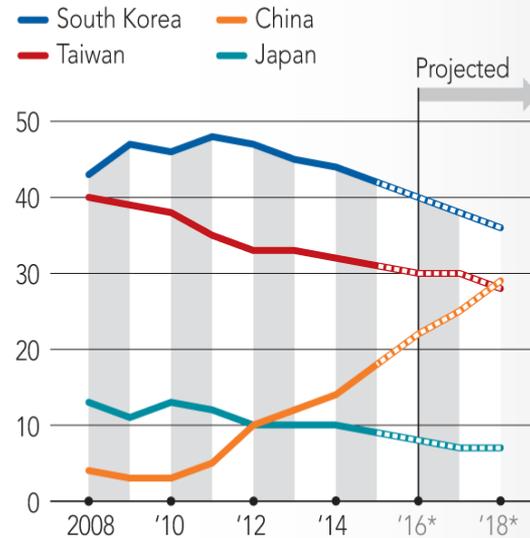
## Smart Phone



Global Market Share (~16.2Q)  
Source: Statista

## LCD Panel

Share of LCD panel production capacity (in percent)



Source: IHS

## M&A

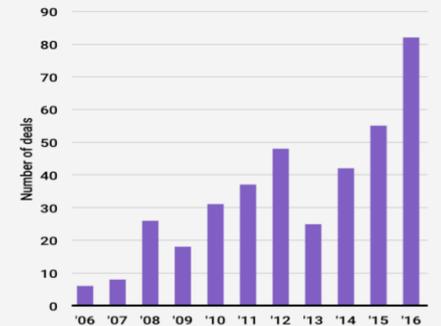


**GE APPLIANCES**  
a Haier company

China's Haier to Buy GE Appliance Business for \$5.4 Billion (~16)

### CHINA M&A DEALS

Deals through February 5 of each year



SOURCE: Dealogic

BUSINESS INSIDER

Andy Kierns/Business Insider

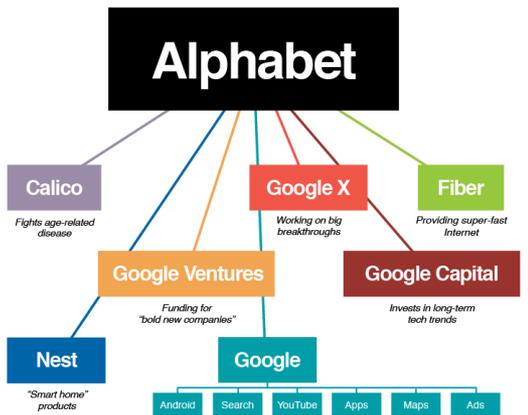
# New Challenges



**Blue Origin**  
(Jeff Bezos, Amazon Founder)



**Space X**  
(Elon Musk, Tesla Founder)



Graphic: CNNMoney, Source: Company filings

**Alphabet(Google)**



**Aquila**  
(First Solar Powered-Drone for Internet, Facebook)



**Hyperloop**  
(High Speed Transportation over 700mph, Elon Musk)

## **II. LGE's Biz. Strategy**



# Business Units

—  
Home  
Entertainment



—  
Mobile  
Communications



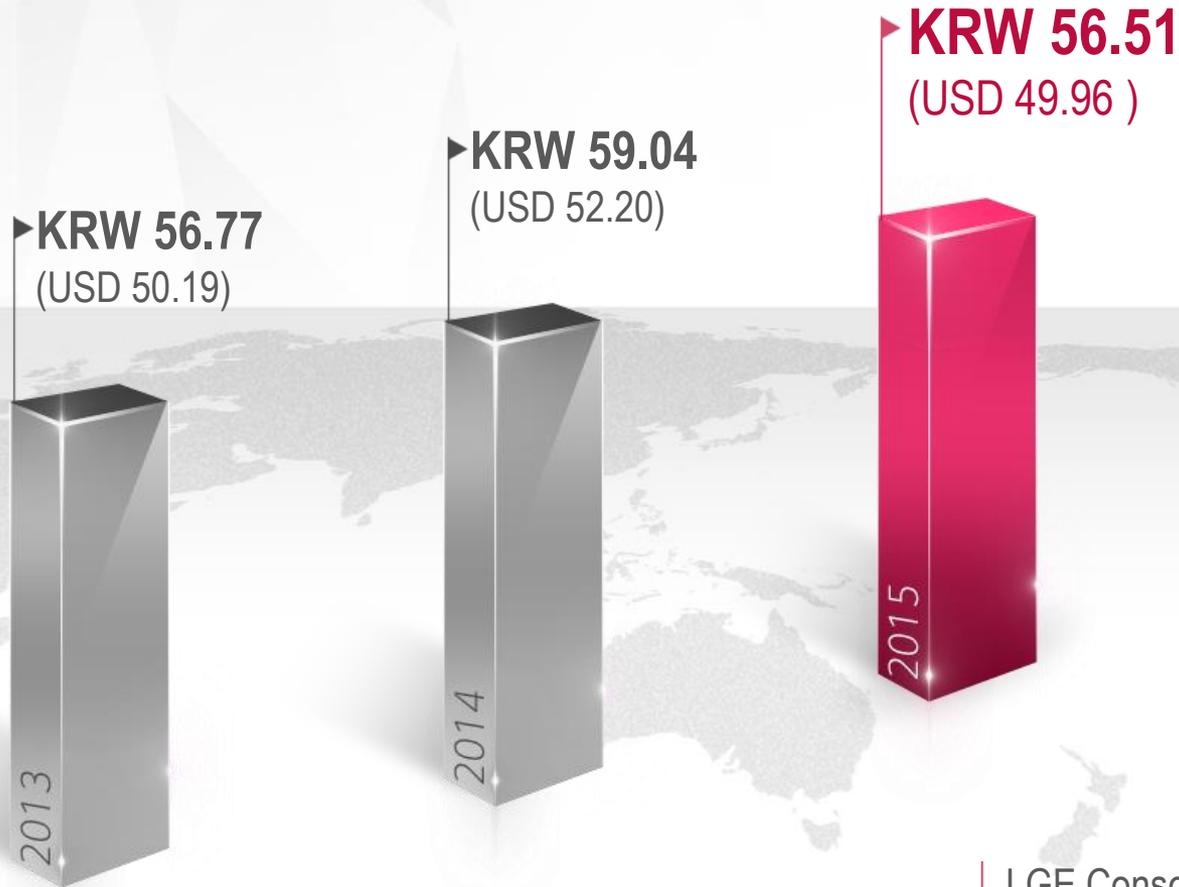
—  
Home Appliance  
& Air Solution



—  
Vehicle  
Components



# Global Sales



LGE Consolidated Basis, IFRS  
USD Billion (KRW Trillion)  
Exchange Rate: KRW 1,131 per USD

# Business Strategy

## Press Release

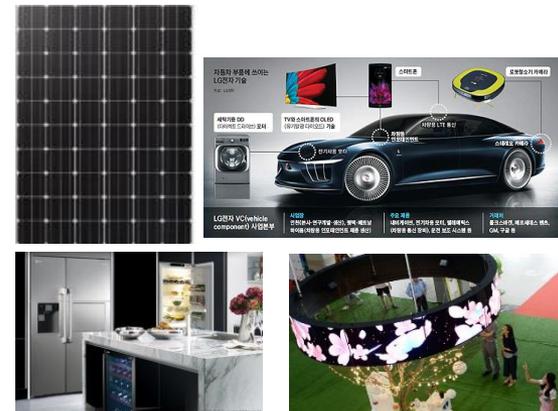
### LG ELECTRONICS ANNOUNCES KEY LEADERSHIP CHANGES TO ENHANCE FLEXIBILITY AND DECISION-MAKING FOR 2016

New Senior Leadership Structure to Strengthen Company's Position in Diverse Business Environment

SEOUL, Nov. 26, 2015 — LG Electronics (LG) today ... **Complementing LG's ongoing leadership in televisions, mobile devices and appliances, high-growth areas such as Automotive components, Energy, IT and B2B are expected to drive more of LG's growth going forward.** ...Executive Vice President Brian Na will be responsible for LG's Overseas Sales and Marketing, overseeing 47 LG sales subsidiaries worldwide.



B2C



B2B

# Solar Energy

- Continuous Technology Leadership and Investment in the Photovoltaics Industry

- ✓ Awarded the “Intersolar Award” with the new “NEON2 Bifacial Module” at Intersolar 2016, the world’s leading exhibition for the solar industry
- ✓ Signed MOU for the investment of new solar panel production lines (Jan 2016, Gumi, Korea)
  - Build 6 new lines by first half of 2018 (450million USD), in total 14 lines



**Investment of new lines**

**Intersolar Award**

# Vehicle Components



Bolt EV to be Developed through Strategic Partnership Between GM and LG (~15.10)



Volkswagen launched electric microbus BUDD-e at CES 2016 with LGE (~16.1)



Agreed to supply Fiat & Mercedes Benz with Wireless Charger Module (~16.3)

## GM Chevrolet Bolt EV

### POWER ELECTRONICS

- ON-BOARD CHARGER
- HIGH-POWER DISTRIBUTION MODULE
- ACCESSORY POWER MODULE
- POWER LINE COMMUNICATION MODULE

### DISPLAYS

- INSTRUMENT CLUSTER
- INFOTAINMENT SYSTEM



### HVAC

- ELECTRIC CLIMATE CONTROL SYSTEM
- COMPRESSOR

### MOTOR

- ELECTRIC DRIVE MOTOR
- POWER INVERTER MODULE

### BATTERY

- BATTERY PACK
- BATTERY HEATER



<Bolt EV @CES 2016>



<CES Keynote Speech>



<Solar Cell on rooftop>



<IoT Infotainment>

### **III. MEMS, Opto, Nano Tech. in LGE**



# Introduction to LGE MDARI<sup>1)</sup>

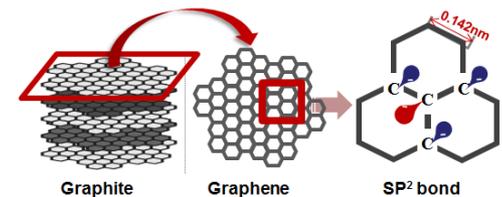
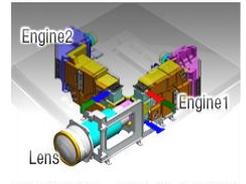
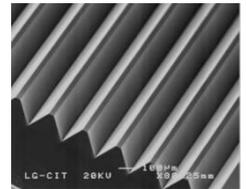
## History & Competency

### History

- 1987 Established as Goldstar Central Research Center
- 1990 Korea's First TV TFT-LCD [LG Display]
- 1996 Korea's First Blue LED [LG Innotek]
- 1998 Korea's First Full Color 4" OLED [LG Display]
- 1998 Korea's First MEMS<sup>2)</sup>
- 2008 Crystalline Solar Cell [LG Electronics]
- 2015~ New Business Items

### R&D Competency

- **Semiconductor Design & Process**  
- LED, SolarCells, MEMS
- **Optics**  
- Projection, Lighting
- **Nano Materials**  
- Phosphors, Graphene, etc



1) Materials & Devices Advanced Research Institute 2) Micro Electro Mechanical System

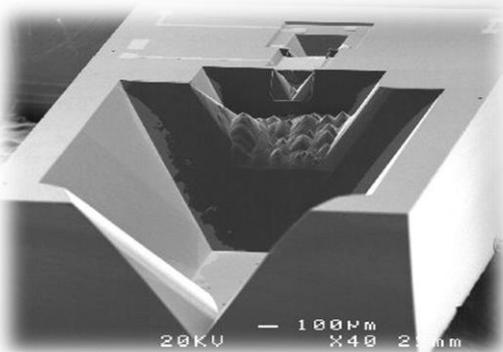
# MEMS

**Recent R&D Achievements**

- Developed Mobile/ Home Appliance sensors, LED packages, Laser Scanning Technologies based on MEMS

**1992~1996**

**Foundation**



1) Wafer Level Package, World's First

**1997~2005**

**Sensors**



**Air conditioner IR Sensor ('97)**



**Microwave Auto-Cooking Sensor ('00)**



**Alcohol Sensor ('03)**



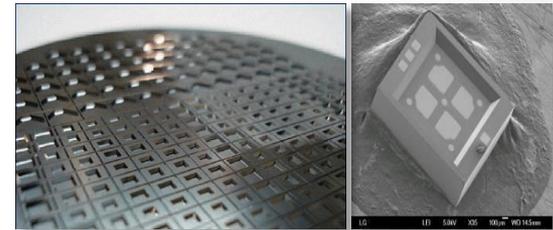
**Humidity Sensor ('04~'05)**

**2006~**

**Scanner, LED Package**



**Laser Scanner for Pico Projector ('06~)**



**WLP<sup>1)</sup> for LED ('07)**

# Opto\_Projection

*Recent R&D Achievements*

- Developed Laser TV and LED Mini Beam TV using Projection Technology

## Laser TV

*- World's Largest Wall-mount TV (~13)*



## Mini Beam TV

*- World's First Full HD LED TV (~13)*



reddot design award

# Opto\_LED/ Solar

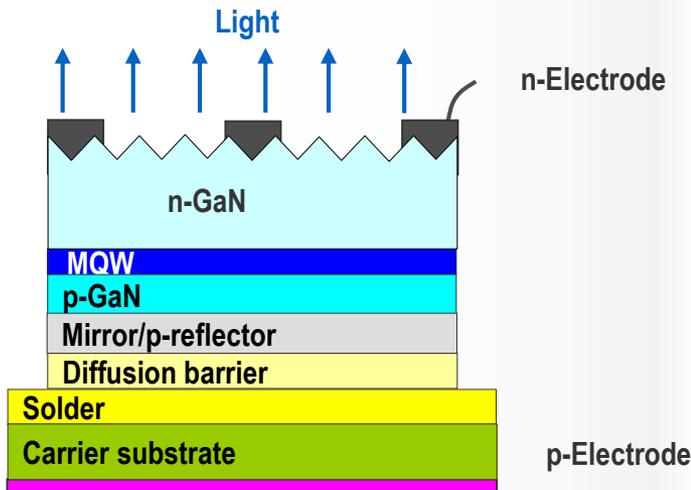
## Recent R&D Achievements

- Secured fundamental LED and Solar Cell technologies in the field of Optoelectronics

### Blue LED



Developed Korea's First Blue LED ('96)

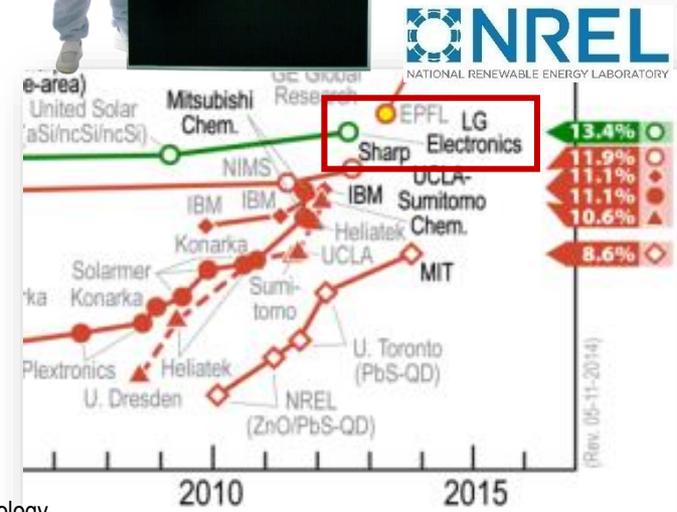


Patented Vertical LED technology ('08)

### Silicon Thin Film Solar Cells



Silicon Thin Film Cell/ Module World Record Efficiency ( '12)  
 - Cell 13.4%(NREL<sup>1)</sup>), Module 10.9%(AIST<sup>2)</sup>)



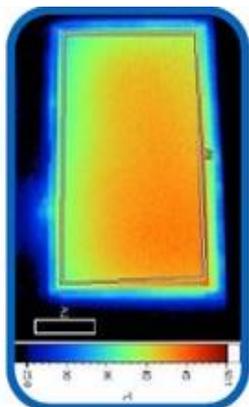
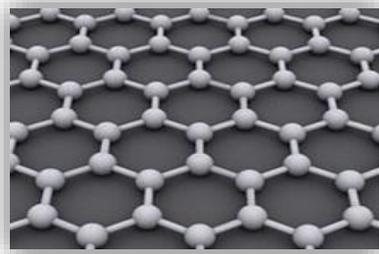
1) National Renewable Energy Laboratory, 2) National Institute of Advanced Industrial Science and Technology

# Nano Materials

**Recent R&D Achievements**

- Developed Graphene Heat Dissipation Sheet for mobile applications, and Yellow Phosphors with New Composition for Camera Flash and Street Lamps

## Graphene



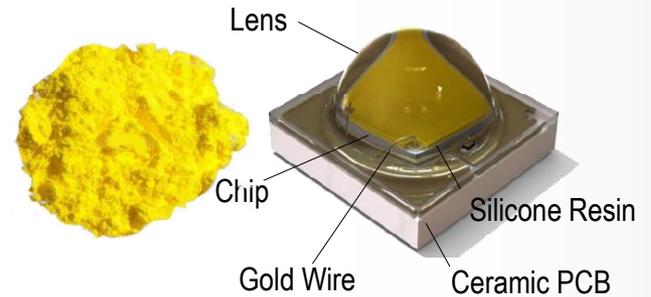
Max Temp: 45°C  
Avg Temp: 41.3°C



Heat Dissipation Sheet For LG G2('13)



## Phosphor



Mobile Camera Flash('15)



Street Lamps('15)

# Vehicle Components

R&D Approach for New Biz.

- Large Screen AR<sup>1)</sup> HUD<sup>2)</sup> : Display on CES 2016 (~16.1)
- Head Lamp/ Rear Lamp : Next Generation Vehicle Lamp (~16~)



Head up Display



Head Lamp



Rear Lamp

## Opto & Nano

- Laser/ LED Optics
- Nano Phosphors

1) Augmented Reality 2) Head-Up Display

# Signage/ Commercial Displays

*R&D Approach for New Biz.*

- MEMS<sup>1)</sup> Technology applied in Digital Signage
- Researching Disruptive technology for Advanced Signage

## New Concept Display



### **MEMS & Opto**

- MEMS Scanner
- Laser Optics

## Future Signage



### **Opto & Nano**

- LEDs
- CVD Graphene

1) Micro Electro Mechanical System

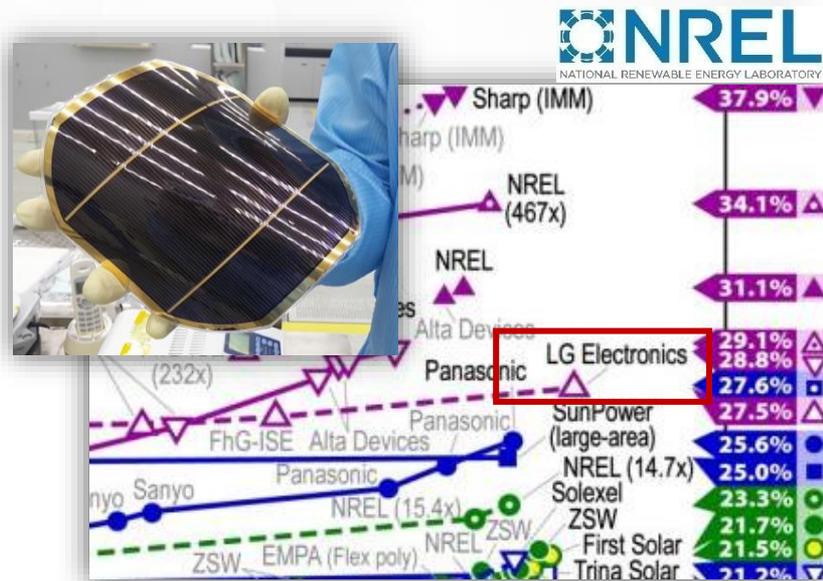
# Energy/ Environment

*R&D Approach for New Biz.*

- World Best Cell Efficiencies on Single-junction GaAs<sup>1)</sup> Solar Cells (27.5%, '15, NREL<sup>2)</sup>)
- Semi-permanent Filter System on LG SIGNATURE Air Purifier ('16.1)

## GaAs Solarcells

## Premium Air Purifier LG SIGNATURE



Semi-permanent Air Filter

## Opto & Nano

1) Gallium Arsenide 2) National Renewable Energy Laboratory

# Conclusion

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- ***MEMS, Opto and Nano Technologies are crucial for success in Automotive, Energy and B2B sectors, which are new business domains of LG Electronics***
- ***To gain competitive edge, LG Electronics are looking for collaboration partners for Open Innovation while also focusing on in-house R&D***



For Up-To-Date News About LG



For LG's Corporate Mobile Website